



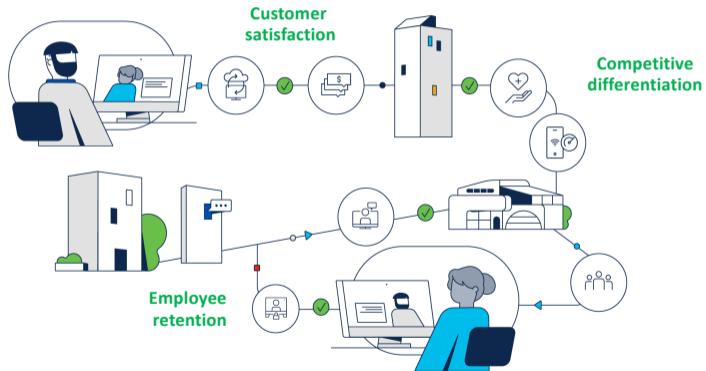
# The Power of the Platform: Transform the Infrastructure for IT & OT

  
CISCO  
**MINING** 20  
SUMMIT **23**

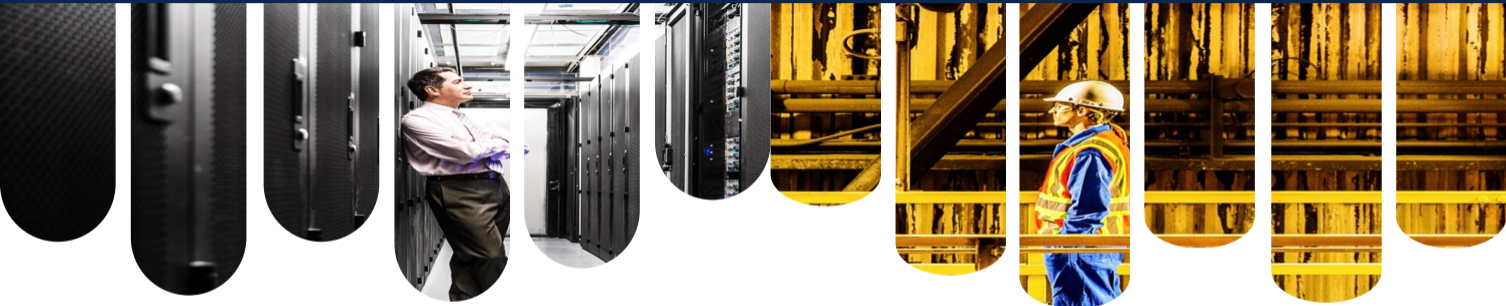
Gianfranco Tori 

Líder Networking eXperiences LATAM

# Now more than ever, experiences matter

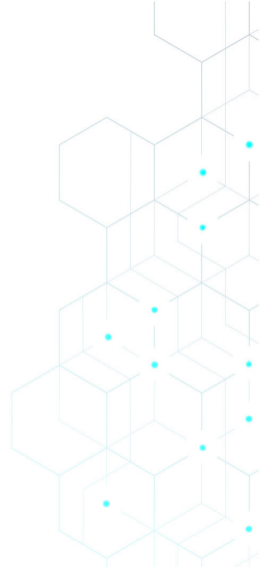
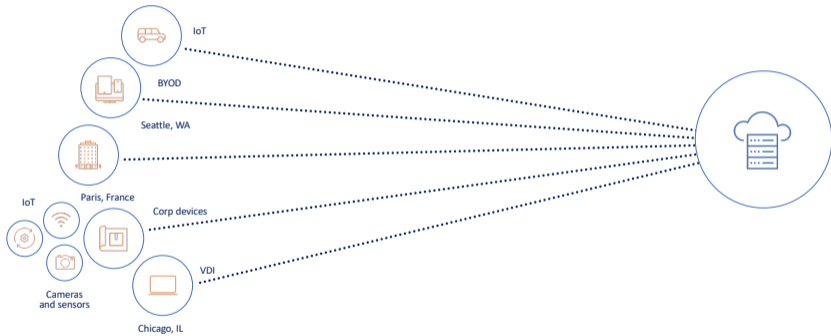


# Two worlds converging

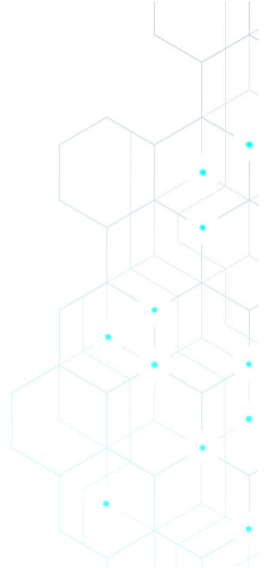
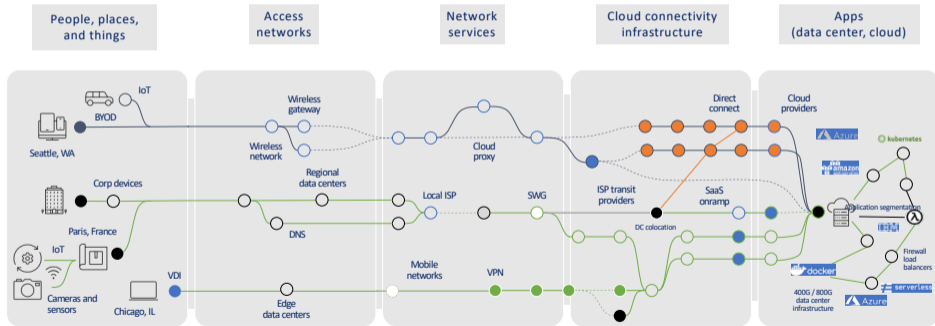


IT is now being tasked with securing OT

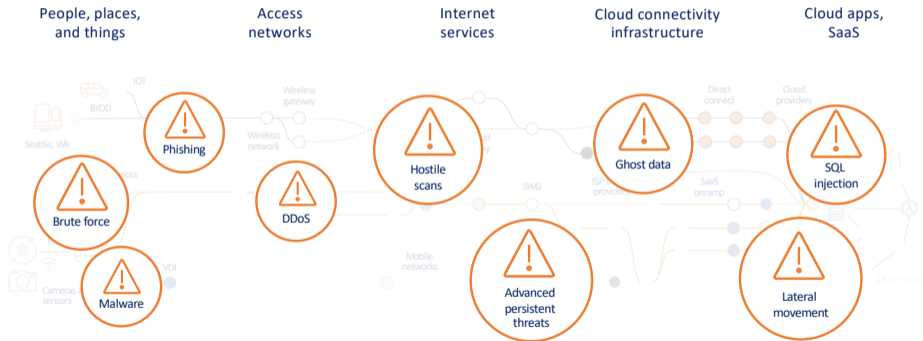
# The experience you need to deliver



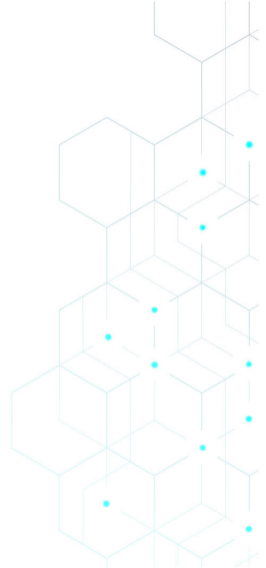
# But the reality is...



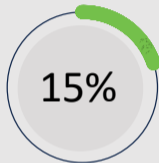
# Securing those connections compounds the complexity



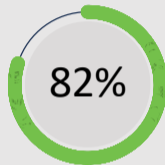
IT needs a different approach



## Complexity compounds the risk

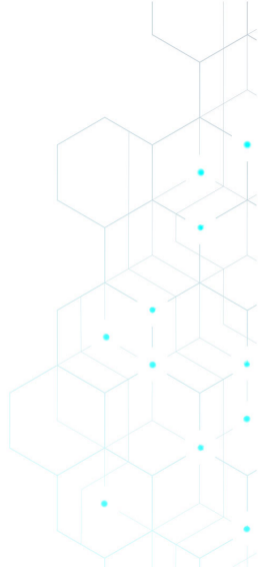


Only 15% of organizations globally have a cybersecurity posture "mature" enough to defend against risks of a hybrid world.

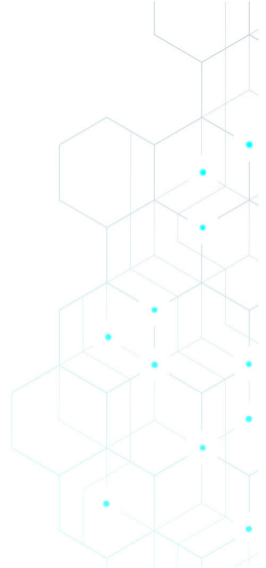
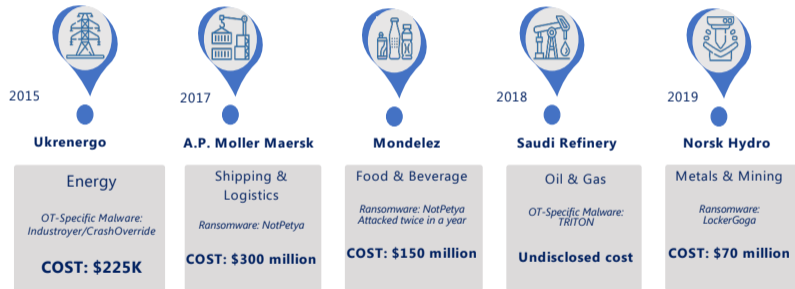


Readiness is critical as 82% of respondents said they expect a cybersecurity incident in the next 12 to 24 months.

Almost 90% of reported security breaches are due to outdated and unpatched software



# Attacks to industries have huge cost implications





Ultimately, this makes your business



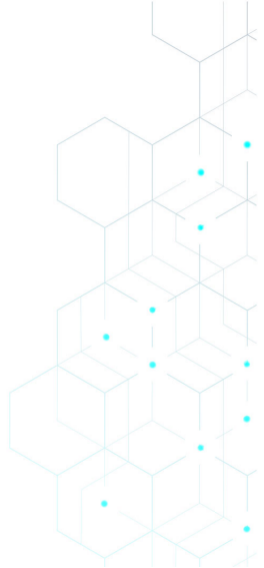
Less  
streamlined

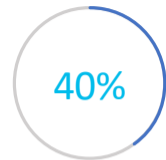


Less  
secure



Less  
innovative





**“By 2024, 40% of CIOs will fail to evolve IT’s capability to deliver modern digital infrastructures, provide ecosystem tech governance, and support architecture-driven business outcomes.”**

IDC

To deliver and secure these unified experiences,  
we need a new approach to networking



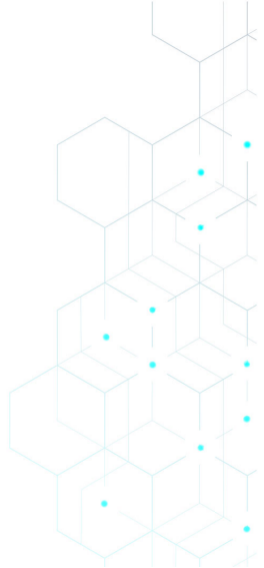
**Operationally  
simple**



**Secure at every  
connection**



**Sustainable and  
flexible**





It's time for a  
platform approach...


# Cisco Networking

Secure connectivity, everywhere



We securely connect everything to  
make anything possible



A woman with long dark hair, wearing a grey coat, is seen from behind, looking at a smartphone. She has a black bag slung over her shoulder. The background is a blurred city skyline across a body of water, with a blue-tinted sky.

“Organizations should leverage platforms to simplify IT infrastructure, whether it is located in the cloud, data center, or edge.”

Gartner

# The power of a platform



A networking platform applies a consistent user experience, automation, intelligence, and an API-driven ecosystem to deliver...

Simplified operations  
at scale

Secure digital  
experiences

Faster  
innovation

# Simplifying IT with a platform approach delivers real benefits



## Operational simplicity

### Benefits

57% network management time saved  
51% overall Opex savings



## Secure networking

60% faster security issue resolution  
59% time saved from config compliance checks



## Hybrid work and sustainability

48% improved mean time to resolution  
60% reduction in IT travel







Automation

Artificial  
Intelligence

Observability



## Secure Networking

Secure Access

Secure Edge

Cyber Vision



## Hybrid Work Sustainability

Secure  
Teleworker

Sustainable  
Lifecycle

The Plan for Possible

# Our plan to connect a regenerative future

## Clean Energy Transitions

Accelerate clean energy adoption and global Net Zero ambitions



## Circular Transformation

Evolve to a regenerative, circular model



## Resilient Ecosystems

Scale efforts to foster an inclusive future and a healthy planet



## Enhanced Governance

Embed sustainability into the way we operate to manage risk prudently, enhance trust, uphold brand integrity & inspire

# Whatever you are focus next...



**Operational simplicity**



**Secure networking**



**Hybrid work  
and sustainability**



## Use Cases

Cloud-monitored Catalyst

Common policy

End-to-end assurance

## SASE

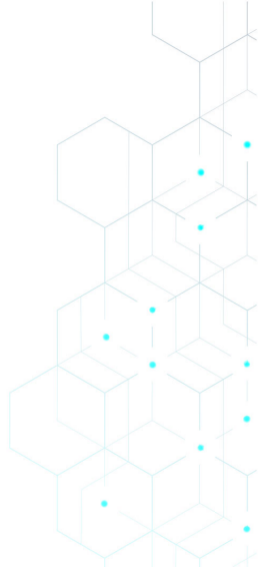
Secure campus and branch

Cisco Cyber Vision

Secure teleworker

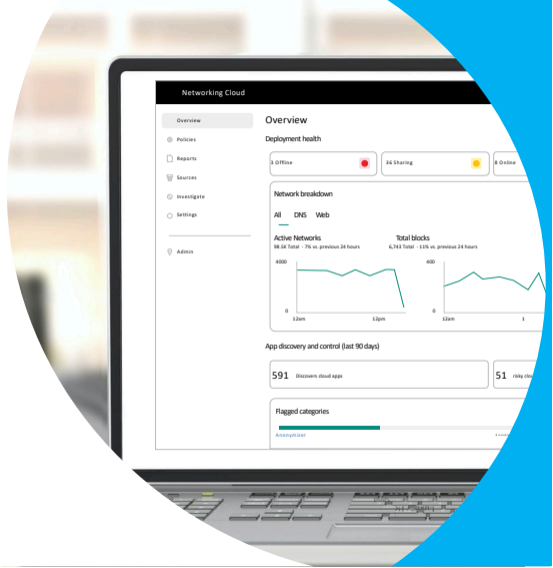
Energy management

Environmental wellness



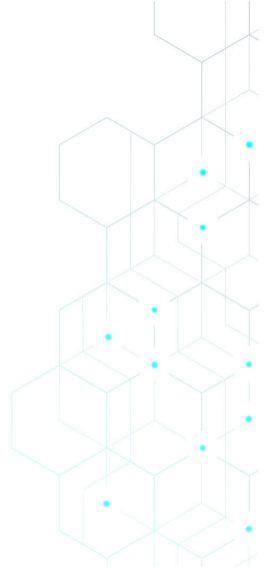
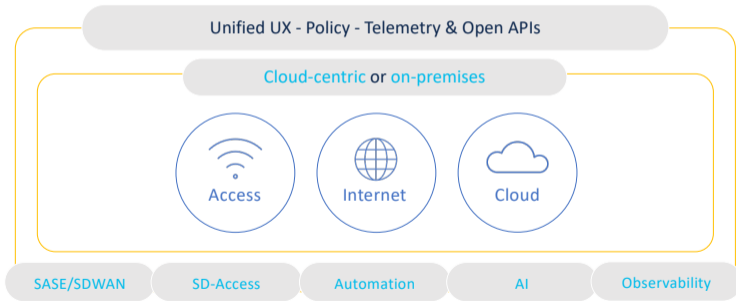
# Cisco Networking Cloud

An integrated platform experience for  
on-prem and cloud operating models



## Cisco Security Cloud

## Cisco Networking Cloud





Simplified operations  
at scale



Secure digital  
experiences



Faster  
innovation



# Use Cases to explore today



Scaling Secure, Agile  
Access Networks



Connecting a Secure,  
Seamless SD-WAN



Developing New  
API-Powered Experiences



Creating Smart,  
Sustainable Workspaces



Delivering End-to-End  
Assurance



¡GRACIAS!

  
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